

**Semi-Annual Management Report of Fund Performance**  
As at June 30, 2019

Lysander-Seamark Balanced Fund



# Lysander-Seamark Balanced Fund

Semi-Annual Management Report of Fund Performance as at June 30, 2019

## A Note About Forward Looking Statements

This semi-annual Management Report of Fund Performance includes certain statements that are “forward looking statements”. All statements, other than statements of historical fact, included in this Management Report of Fund Performance that address activities, events or developments that the Fund expects or anticipates will or may occur in the future, including such things as anticipated financial performance, are forward looking statements. The words “may”, “could”, “would”, “should”, “believe”, “plan”, “anticipate”, “expect”, “intend”, “forecast”, “objective” and similar expressions are intended to identify forward looking statements.

These forward looking statements are subject to various risks and uncertainties, including the risks described in the simplified prospectus of the Fund, which could cause actual financial performance and expectations to differ materially from the anticipated performance or other expectations expressed.

Readers are cautioned not to place undue reliance on these forward looking statements. All opinions contained in forward looking statements are subject to change without notice and are provided in good faith but without legal responsibility.

The Fund has no specific intention of updating any forward looking statements whether as a result of new information, future events or otherwise, except as required by securities legislation. Certain research and information about specific holdings in the Fund, including any opinion, is based upon various sources believed to be reliable, but it cannot be guaranteed to be current, accurate or complete. It is for information only, and is subject to change without notice.

## About This Report

This semi-annual Management Report of Fund Performance of Lysander-Seamark Balanced Fund (the “Fund”) contains financial highlights for the period ended June 30, 2019 but does not contain the complete financial statements of the Fund. This report should be read in conjunction with the semi-annual financial statements of the Fund for the period ended June 30, 2019. Lysander Funds Limited (the “Manager”) is the manager of the Fund. You can get a copy of the financial statements at your request, and at no cost, by calling toll-free 1 877 308 6979, by writing to Lysander Funds Limited, 3080 Yonge Street, Suite 3037, Toronto, Ontario, M4N 3N1, by visiting our website at [www.lysanderfunds.com](http://www.lysanderfunds.com) or at SEDAR at [www.sedar.com](http://www.sedar.com).

Unitholders may also contact Lysander Funds Limited using one of these methods to obtain a copy of the Fund’s proxy voting policies and procedures, proxy voting disclosure record, or quarterly portfolio disclosure.

## Investment objective

The Fund’s objective is to provide long-term total returns consisting of both income and capital gains by investing primarily in a portfolio of fixed income securities and equities.

## Investment Strategies

The Fund’s portfolio manager, is Seamark Asset Management Ltd. (“Portfolio Manager” or “Seamark”). The Fund’s portfolio positions is primarily invested in a diversified portfolio of both equities and bonds. The Fund will not be leveraged. The Fund may invest up to 100% of its assets in foreign securities. More details are contained in the Fund’s simplified prospectus.

## Risks

The risks of this Fund remain as discussed in the Fund’s most recent simplified prospectus or its amendments.

## Results of Operations

The first quarter began with a strong recovery from weak year-end 2018 equity prices. And the second quarter witnessed ups and downs in the equity market before closing on a strong note. Share prices in North America closed at or near new highs at mid-year. Other bourses around the world didn’t fare as well, reflecting lower growth prospects than the North American economies, which continue to exhibit growth, albeit at a reduced pace from earlier expectations.

For the 18 months leading up to mid-year 2018, the market’s advance had been dominated by a few large tech names. But in the last 12 months these particular companies have not been leading the market. Valuation levels, and concerns surrounding the business practices of social media companies have come to investors’ attention. A heavy new issue calendar this year has taken some of the attention away from the tech sector. In short, risk-off (value) investments improved their relative performance, but still lagged the growth sector. Very recently, the market was driven to new highs, not by the usual momentum stories, but rather, by several of the lower volatility names. Consistent with lower interest rates for marketable securities, dividend yielding stocks have performed well.

The tone of the U.S. Federal Reserve has changed quite dramatically since their last rate cut in December.

# Lysander-Seamark Balanced Fund

Semi-Annual Management Report of Fund Performance as at June 30, 2019

There is now more willingness to be open to a rate cut, or cuts, before year-end. That said, the Fed would still like their actions to be data driven, rather than by President Trump's public badgering. The economy is showing some signs of slow-down, driven largely by the uncertainty surrounding trade talks with China. It has been estimated that tariffs now in place would cut about 50 basis points from U.S. GDP this year, leaving current growth estimates at 2.5%.

The hesitancy by the Fed to cut short term rates hasn't stopped market rates from falling dramatically. Ten-year Treasuries that yielded 2.68% at year-end, yielded only 2.01% at June 30.

Canadian rates have declined in sympathy with U.S. market rates. Government of Canada ten-year bonds yielded 1.46% at mid-year, versus 1.96% at the end of 2018. A fall election in Canada doesn't seem to portend any significant change in politics, or for the economy. Therefore, we expect that the rate environment will continue to be benign in Canada as the economy continues to plug along at a rate of about 1.4% in 2019, and 1.8% next year.

Notwithstanding the recent push to new highs for U.S. and Canadian stock markets, investors are quite nervous about the President's love of tariffs. He has even shown a willingness to invoke tariffs as a means of bargaining for other things on his wish list, as recently demonstrated by his threat to impose tariffs as high as 25% on Mexican goods, to force Mexico to provide more border security.

The huge rally in the bond market over the last eight months creates another question for equity investors. Lower rates have helped the dividend yielding equities, but perhaps portend lower growth for the economy, maybe even a recession. Ten years into this business cycle leads investors to wonder if the expansion may simply die of exhaustion.

Strong foreign equity market returns for the first half of 2019 were tempered by strength in the Canadian dollar which appreciated 4.2% against the U.S. dollar. For the six months ended June 30, 2019, the Fund recorded positive returns 7.0% for Series A and 7.5% for Series F. At June 30, 2019, SEAMARK continued to maintain Fixed Income investments towards the low-end of a working range, at about 28% of the Fund's portfolio. In the long run, with interest rates at such depressed levels, we expect to be rewarded for a continued underweight in the bond component of the portfolio. Equities drove the performance in the period.

At quarter end the largest equity sectors of the Fund were Financials, Technology, Energy and Consumer Staples. In combination these sectors comprise 39.9% of the portfolio.

Technology showed the strongest weighted returns followed by financials while health care and industrials were the weakest. In the equity space the strongest performing holdings were SAP, Qualcomm, TC Energy, Honeywell and KLA-Tencor while some of the weakest holdings were AbbVie, Walgreens, State Street and Albemarle. During the period new positions were established in Newmont, UPS, Ingredion, Alcon and Applied Materials while positions in Dow Dupont, SNC Lavalin, Kraft Heinz and Bristol Myers were sold.

The Fund reduced cash from a level of 5.7% at year-end to 2.9% at mid-year. The difference went to increase equity weights from 66.0% to 68.9%. This positioning is consistent with the Fund's fundamental investment objective and strategies. The net assets of the Fund were \$1.9 million at June 30, 2019 versus \$1.8 million at December 31, 2018.

There were no unusual changes to the components of revenue and expenses of the Fund and there were no unusual events or transactions, economic changes or market conditions that affected performance beyond what would be reasonably expected.

The Fund did not borrow money during the year except for immaterial short term cash overdrafts.

## Recent Developments

In our view, asset prices of stocks and bonds appear to be a little extended in the short term. Share prices in North America have advanced on hopes for a trade deal with China, and the apparent reversal of direction by the Fed. Since the last interest rate hike in December, the Fed is now willing to cut rates, if data supports the need for easing. At the same time, Chairman Powell has to endure the pressure coming from the White House regarding the next monetary policy action.

The pending election in Canada does not seem to be a significant risk factor for Canadian investors.

In summary, Seamark remains cautiously optimistic for the forecast period, but expect that there may be bumps along the way. But generally, leading up to a 2020 election, and with the current levels of economic data, the probability for the U.S. economy to dip into recession is still low. If asset prices warrant, we would be willing to realize some profits, and we would selectively redeploy funds into more attractively priced securities when circumstances warrant.

## Related Party Transactions

The Manager provides or arranges for the provision of all general management and administrative services required by the Fund in its day-to-day operations, including but not limited

## Lysander-Seamark Balanced Fund

Semi-Annual Management Report of Fund Performance as at June 30, 2019

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to, calculating and reporting the net asset value of the Fund and its series, preparing all offering documents, unitholder recordkeeping and other administrative services.

The Fund paid \$8,988.68 (including HST) in management fees to the Manager for the year ended June 30, 2019 (June 30, 2018 - \$11,959).

The Portfolio Manager is responsible for all investment advice provided to the Fund including providing investment analysis and recommendations, making investment decisions and arranging for the acquisition and disposition of portfolio investments. Fees for providing these services are included in the management fee.

The Manager paid \$3,874.52 (including HST) to the Portfolio Manager for the period ended June 30, 2019 (June 30, 2018 - \$4,914).

The Manager relied, or may rely on standing instructions from the IRC in respect of securities traded amongst mutual funds, closed end funds, managed accounts or pooled funds managed by the Manager or an affiliate of the Manager. In such cases the Manager is required to comply with the Manager's written policies and procedures presented to the IRC and provide periodic reports to the IRC in accordance with National Instrument 81-107.

# Lysander-Seamark Balanced Fund

Semi-Annual Management Report of Fund Performance as at June 30, 2019

## Financial Highlights

### Series A\*

Period ended	30-Jun-2019	31-Dec-2018	31-Dec-2017	31-Dec-2016	31-Dec-2015
<b>Net assets per unit<sup>1</sup></b>					
Net assets, beginning of period	\$ 9.97	\$ 10.73	\$ 10.57	\$ 9.93	\$ 10.00
<b>Operations:</b>					
Total revenue	0.18	0.34	0.31	0.31	0.31
Total expenses	(0.12)	(0.22)	(0.22)	(0.21)	(0.20)
Realized gains (losses)	(0.08)	0.06	(0.15)	0.06	0.06
Unrealized gains (losses)	0.73	(0.67)	0.31	0.60	(0.33)
<b>Total increase (decrease) from operations<sup>2</sup></b>	<b>\$ 0.71</b>	<b>\$ (0.49)</b>	<b>\$ 0.25</b>	<b>\$ 0.76</b>	<b>\$ (0.16)</b>
<b>Distributions:</b>					
From income (excluding dividends)	\$ -	\$ -	\$ -	\$ -	\$ -
From dividends	(0.05)	(0.11)	(0.11)	(0.07)	(0.10)
From capital gains	-	-	-	(0.08)	(0.04)
<b>Total distributions<sup>2 3</sup></b>	<b>\$ (0.05)</b>	<b>\$ (0.11)</b>	<b>\$ (0.11)</b>	<b>\$ (0.15)</b>	<b>\$ (0.14)</b>
<b>Net assets, end of period<sup>2 3</sup></b>	<b>\$ 10.63</b>	<b>\$ 9.97</b>	<b>\$ 10.73</b>	<b>\$ 10.57</b>	<b>\$ 9.93</b>
<b>Ratios and supplemental data</b>					
Net asset value <sup>4</sup>	\$ 281,702	\$ 276,600	\$ 537,458	\$ 510,259	\$ 609,832
Units outstanding	26,508	27,733	50,087	48,268	61,390
Management expense ratio <sup>5</sup>	% 1.99	% 1.99	% 1.98	% 1.98	% 1.97
Management expense ratio before waivers or absorption	2.41	2.82	2.49	2.84	3.88
Portfolio turnover rate <sup>6</sup>	14.1	39.6	26.1	27.6	14.3
Trading expense ratio <sup>7</sup>	0.01	0.05	0.02	0.02	0.01
Net asset value per unit, end of period	\$ 10.63	\$ 9.97	\$ 10.73	\$ 10.57	\$ 9.93

### Notes

\* The Fund became a reporting issuer on December 30, 2014 and accordingly prior period numbers are not available.

**1** The information is derived from the Fund's unaudited semi-annual and/or audited annual financial statements. All per unit figures presented are referenced to net assets determined in accordance to IFRS.

**2** Net assets and distributions are based on the actual numbers of units outstanding at the relevant time. The increase (decrease) from operations is based on the weighted average number of units outstanding over the financial period. This table is not intended to be a reconciliation of beginning to ending net assets per unit.

**3** Distributions were paid in cash or reinvested in additional units, or both.

**4** This information is provided at the end of the period shown.

**5** The management expense ratio is based on the total expenses of the period ended and is expressed as an annualized percentage of daily average net asset values during the period.

**6** The Fund's portfolio turnover rate indicates how actively the Fund's portfolio manager manages its portfolio investments. A portfolio turnover rate of 100% is equivalent to the Fund buying and selling all of the securities in its portfolio once in the course of the period. The higher a fund's portfolio turnover rate in a period, the greater the trading costs payable by the fund in the period, and the greater the chance of an investor receiving taxable capital gains in the period. There is not necessarily a relationship between a high turnover rate and the performance of a fund. The portfolio turnover rate is calculated based on the lesser of purchases or sales of securities divided by the weighted average market value of portfolio securities, excluding short term securities.

**7** The trading expense ratio represents total commissions and other portfolio transaction costs expressed as an annualized percentage of daily average net asset value during the period.

# Lysander-Seamark Balanced Fund

Semi-Annual Management Report of Fund Performance as at June 30, 2019

## Series F\*

Period ended	30-Jun-2019	31-Dec-2018	31-Dec-2017	31-Dec-2016	31-Dec-2015
<b>Net assets per unit<sup>1</sup></b>					
Net assets, beginning of period	\$ 10.02	\$ 10.77	\$ 10.58	\$ 9.97	\$ 10.00
Operations:					
Total revenue	0.18	0.34	0.31	0.31	0.31
Total expenses	(0.07)	(0.14)	(0.13)	(0.13)	(0.11)
Realized gains (losses)	(0.08)	(0.03)	(0.16)	0.11	0.06
Unrealized gains (losses)	0.73	(0.69)	0.36	0.63	0.01
<b>Total increase (decrease) from operations<sup>2</sup></b>	<b>\$ 0.76</b>	<b>\$ (0.52)</b>	<b>\$ 0.38</b>	<b>\$ 0.92</b>	<b>\$ 0.27</b>
Distributions:					
From income (excluding dividends)	\$ -	\$ -	\$ -	\$ -	\$ -
From dividends	(0.11)	(0.21)	(0.17)	(0.19)	(0.18)
From capital gains	-	-	-	(0.10)	(0.06)
<b>Total distributions<sup>2 3</sup></b>	<b>\$ (0.11)</b>	<b>\$ (0.21)</b>	<b>\$ (0.17)</b>	<b>\$ (0.29)</b>	<b>\$ (0.24)</b>
<b>Net assets, end of period<sup>2 3</sup></b>	<b>\$ 10.67</b>	<b>\$ 10.02</b>	<b>\$ 10.77</b>	<b>\$ 10.58</b>	<b>\$ 9.97</b>
<b>Ratios and supplemental data</b>					
Net asset value <sup>4</sup>	\$ 1,572,054	\$ 1,528,654	\$ 1,918,200	\$ 1,784,139	\$ 1,451,895
Units outstanding	147,363	152,585	178,111	168,696	145,685
Management expense ratio <sup>5</sup>	% 1.15	% 1.14	% 1.13	% 1.14	% 1.14
Management expense ratio before waivers or absorption	1.56	2.10	1.64	1.95	3.11
Portfolio turnover rate <sup>6</sup>	14.1	39.6	26.1	27.6	14.3
Trading expense ratio <sup>7</sup>	0.01	0.05	0.02	0.02	0.01
Net asset value per unit, end of period	\$ 10.67	\$ 10.02	\$ 10.77	\$ 10.58	\$ 9.97

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# Lysander-Seamark Balanced Fund

Semi-Annual Management Report of Fund Performance as at June 30, 2019

## Management Fees

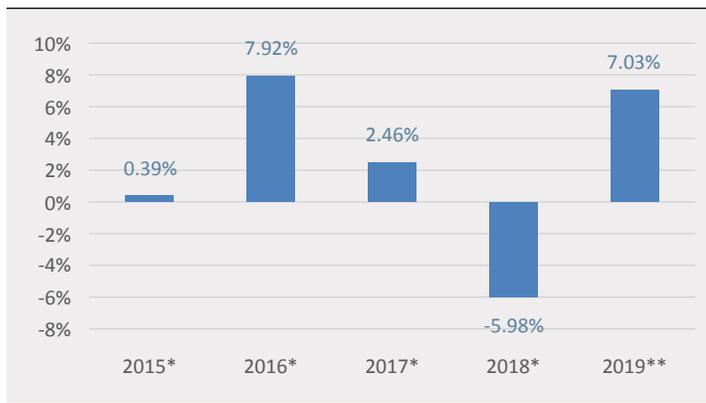
The Manager provides or arranges the provision of all general management and administrative services required by the Fund, and as described in the section “Related Party Transactions” above.

In consideration for such services, the Manager receives a monthly management fee, based on the net asset value of each Series, calculated daily and payable monthly. The Fund pays a management fee of 1.50% per annum for Series A units and 0.75 % per annum for Series F units.

Service fees or trailing commissions of a maximum of 0.75% per annum are paid on Series A units to dealers. This comprises approximately 50% of the management fee of Series A units.

## Year-by-Year Returns

### Series A

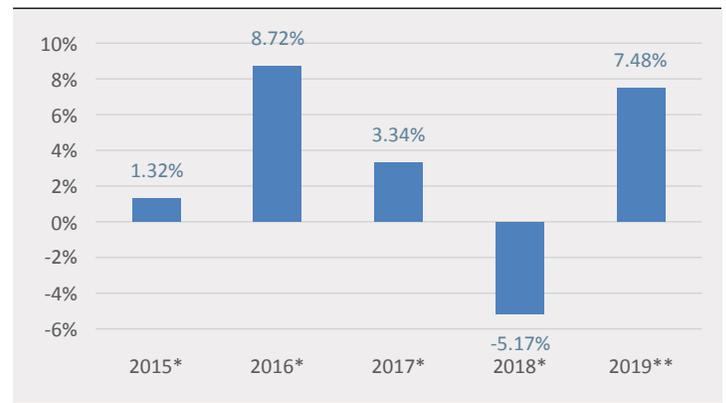


## Past Performance

The Fund became a reporting issuer on December 30, 2014. Accordingly, returns are shown for the relevant year as indicated below.

The performance information assumes that any distributions are reinvested in additional securities of the Fund. The performance information does not take into account sales, redemption, distribution or other optional charges that would have reduced returns or performance. Past performance does not necessarily indicate how the series will perform in the future.

### Series F



\* For the period January 1 to December 31, \*\* For the period January 1 to June 30

# Lysander-Seamark Balanced Fund

Semi-Annual Management Report of Fund Performance as at June 30, 2019

## Summary of Investment Portfolio

		% of NAV			% of NAV
<b>Top 25 Issuers</b>			<b>Asset Mix</b>		
Canada Housing Trust (Debt)	%	5.5	Canadian Equities	%	33.0
Cash and cash equivalents		2.9	Canadian Fixed Income		27.5
Franco-Nevada Corp. (Equity)		1.9	Cash and cash equivalents		2.9
TD Bank (Debt)		1.9	Foreign Fixed Income		0.5
Manulife Financial Corp. (Equity)		1.8	International Equities		8.1
Province of Ontario (Debt)		1.7	Other assets less liabilities		0.3
IA Financial Corporation (Equity)		1.7	US Equities		27.7
Royal Bank of Canada (Equity)		1.7	<b>Total</b>	<b>%</b>	<b>100.0</b>
Daimler CDA (Debt)		1.7	<b>Sector</b>		
HSBC Holdings PLC (Debt)		1.7	Cash and cash equivalents	%	2.9
Toyota Inc (Debt)		1.6	Consumer Discretionary		7.7
Toronto Dominion Bank (Equity)		1.5	Consumer Staples		7.8
Suncor Energy Inc. (Equity)		1.5	Energy		8.6
Canadian Natural Resources (Equity)		1.5	Federal		7.5
Bank of Nova Scotia (Equity)		1.5	Financials		19.7
Nestle S A ADR (Equity)		1.5	Health Care		5.8
Emera Inc. (Equity)		1.4	Industrials		7.2
TC Energy Corp. (Equity)		1.4	Information Technology		9.9
Province of British Columbia (Debt)		1.3	Materials		5.2
Alimentation Couche-Tard Inc. (Equity)		1.3	Other assets less liabilities		0.3
Walt Disney Co. (Equity)		1.3	Provincial		8.8
Mcdonald's Corporation (Equity)		1.3	Real Estate		1.0
SAP ADR (Equity)		1.3	Telecommunication Services		4.3
BCE Inc. (Equity)		1.3	Utilities		3.3
Enbridge Inc. (Equity)		1.3	<b>Total</b>	<b>%</b>	<b>100.0</b>
<b>Total</b>	<b>%</b>	<b>43.5</b>			



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