

**Semi-Annual Management Report of Fund Performance**  
As at June 30, 2018

Lysander-Canso Short Term and Floating Rate Fund



# Lysander-Canso Short Term and Floating Rate Fund

Semi-Annual Management Report of Fund Performance as at June 30, 2018

## A Note About Forward Looking Statements

This semi-annual Management Report of Fund Performance includes certain statements that are “forward looking statements”. All statements, other than statements of historical fact, included in this Management Report of Fund Performance that address activities, events or developments that the Fund expects or anticipates will or may occur in the future, including such things as anticipated financial performance, are forward looking statements. The words “may”, “could”, “would”, “should”, “believe”, “plan”, “anticipate”, “expect”, “intend”, “forecast”, “objective” and similar expressions are intended to identify forward looking statements.

These forward looking statements are subject to various risks and uncertainties, including the risks described in the simplified prospectus of the Fund, which could cause actual financial performance and expectations to differ materially from the anticipated performance or other expectations expressed.

Readers are cautioned not to place undue reliance on these forward looking statements. All opinions contained in forward looking statements are subject to change without notice and are provided in good faith but without legal responsibility.

The Fund has no specific intention of updating any forward looking statements whether as a result of new information, future events or otherwise, except as required by securities legislation. Certain research and information about specific holdings in the Fund, including any opinion, is based upon various sources believed to be reliable, but it cannot be guaranteed to be current, accurate or complete. It is for information only, and is subject to change without notice.

## About This Report

This semi-annual Management Report of Fund Performance of Lysander-Canso Short Term and Floating Rate Fund (the “Fund”) contains financial highlights for the period ended June 30, 2018 but does not contain the complete financial statements of the Fund. This report should be read in conjunction with the semi-annual financial statements of the Fund for the period ended June 30, 2018. Lysander Funds Limited (the “Manager”) is the manager of the Fund. You can get a copy of the financial statements at your request, and at no cost, by calling toll-free 1 877 308 6979, by writing to us at Lysander Funds Limited, 100 York Boulevard, Suite 501, Richmond Hill Ontario, L4B 1J8, by visiting our website at [www.lysanderfunds.com](http://www.lysanderfunds.com) or at SEDAR at [www.sedar.com](http://www.sedar.com).

Unitholders may also contact us using one of these methods to obtain a copy of the investment Fund’s proxy voting policies and procedures, proxy voting disclosure record, or quarterly portfolio disclosure.

## Investment objective

The Fund’s objective is to provide total returns consisting principally of interest income by investing primarily in short term fixed income and floating rate debt securities of Canadian and foreign issuers.

## Investment Strategies

The Fund’s portfolio manager, is Canso Investment Counsel (“Portfolio Manager” or “Canso”). The Fund’s portfolio positions will primarily be invested in fixed income and floating rate debt securities of Canadian and foreign issuers. It also may invest in debt securities convertible into common stock, and fixed income

and floating rate debt securities of governments, government agencies, supranational agencies, companies, trusts and limited partnerships. The Fund will not be leveraged. The Fund may invest up to 100% of its assets in foreign securities. The Fund’s investments will not be constrained by credit ratings except that at the time of purchase at least 60% of the market value of the Fund will be held in securities rated BBB or higher in the opinion of Canso. More details are contained in the Fund’s simplified prospectus.

## Risks

The risks of this Fund remain as discussed in the Fund’s most recent simplified prospectus or its amendments.

## Results of Operations

During the period Canso employed its bottom-up process to buy and sell securities for the Fund. The positioning and performance is consistent with the Fund’s fundamental investment objective and strategies. There were no unusual changes to the components of revenue and expenses of the Fund and there were no unusual or infrequent events or transactions, economic changes or market conditions that affected performance beyond what would be reasonably expected.

The Fund had positive returns in the period of 0.35% for Series A and 0.63% for Series F.

The net assets of the Fund increased to approximately \$228.4 million at June 30, 2018 from approximately \$187.6 million at the beginning of the period. This was mainly due to

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subscriptions of approximately \$111.2 million less redemptions of approximately \$71.3 million.

There were no unusual changes to the components of revenue and expenses of the Fund and there were no unusual events or transactions, economic changes or market conditions that affected performance beyond what would be reasonably expected.

The Fund did not borrow money during the period except for immaterial short-term cash overdrafts.

## Recent Developments

The upward trajectory in yields reversed course in June as Canada, Mexico and the EU implemented their retaliatory tariffs for the US steel and aluminum tariffs imposed by the Trump administration. This, combined with the possibility of tariffs on imported vehicles into the US, the threat of retaliation for the retaliatory tariffs, and July's start of US tariffs on Chinese goods with Beijing retaliating, began to look like a global trade war. The Bank of Canada raised rates in January and then stayed on hold for the remainder of the period while the Federal Reserve continued to push their administered rates higher. The Canadian central bank is expected to follow the US rate hikes, but more cautiously given Canadian economic uncertainty.

In this environment, Government of Canada bonds outperformed and longer duration Provincials lagged. Credit yield spreads widened but the higher yield of corporate bonds allowed them to come close to matching the return of the Canada index. Within the corporate bond segment, BBB rated bonds were the strongest performers.

Canso believes the U.S. economy is demonstrating strong job gains and improving household spending. The weakness in the U.S. dollar and tax cuts should benefit corporations. Protectionist policies proposed by the new U.S. government may lead to weakness in emerging markets. The economic outlook in Europe is also showing optimism. Canso remains concerned about consumer debt levels and stretched house prices in Canada. The recent measures introduced by the government to control the 'frothy' housing market are timely but may erode the valuation of the single largest asset in Canadian households. Canadian households are vulnerable to a sharp rise in interest rates and an increase in unemployment. Additional uncertainties to the economy arise from Ontario's minimum wage hike and the North American Free Trade Agreement (NAFTA) negotiations. However, the Canadian dollar has responded positively to the strength in oil prices and to a declining spread between Canadian and U.S. interest rates.

The US Federal Reserve maintained its intent to return monetary policy and yields to a 'normal' level by keeping the door open for further rate hikes during this year. The Fed clearly wants to see interest rates higher, especially given the huge stimulus coming from US tax cuts. The Fed also projected that inflation is expected to rise over the medium term towards its 2% target as economic activity expands and the labour market strengthens further.

Canso has been deliberately increasing the credit quality of the bond positions in the Fund, believing that the additional yield offered on lower quality credits has declined to the point where it is unattractive in most cases. As an example, Canso purchased a position in a Lloyds Bank PLC ("Lloyds") CAD\$ new issue 5-year floating rate bond late in the period. Lloyds is the largest retail bank in the United Kingdom. It is the principal operating subsidiary of Lloyds Banking Group. Lloyds Banking Group returned to full private ownership in May 2017. Lloyds' operations focus on retail and small and medium enterprises in the UK and are considered best in class. Lloyds benefits from a strong management team who have capably addressed the legacy issues facing the bank post the 2008 credit crisis. Lloyds' credit quality benefits from regulatory changes under the UK's ringfencing regime designed to separate banks' riskier capital markets businesses from more traditional banking operations. The bank is separating out its capital markets business into a stand-alone entity and this is nearly complete. This leaves the retail segment as the core business inside Lloyds. The bonds issued by Lloyds are also not subject to Canadian bail-in legislation. Canso believes the credit spread inherent in the purchase price appropriately compensates for the risk of this highly rated institution.

The largest purchases in the period were of high quality floating rate notes and senior short term fixed rate notes of Canadian banks and other high quality issuers. Canso believes there is significant price risk in fixed coupon bonds from the prospect of rising interest rates. This risk has been moderated by concentrating the portfolio in bonds with short maturities and floating rate notes. At the end of the period, the Fund was over 84% invested in floating rate notes.

There have been no changes to the Manager or Portfolio Manager, or change of control of the Manager, or of the Fund. There have been no actual or planned reorganizations, mergers or similar transactions.

There were no changes to the membership of the Fund's Independent Review Committee ("IRC").

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## **Related Party Transactions**

The Manager provides or arranges for the provision of all general management and administrative services required by the Fund in its day-to-day operations, including but not limited to, calculating and reporting the net asset value of the Fund and its series, preparing all offering documents, unitholder recordkeeping and other administrative services. The Manager receives a management fee for these services. The fee is calculated based on a percentage of the net asset value of the Fund as disclosed in the simplified prospectus.

The Fund paid \$793,899 (including HST) in management fees to the Manager for the period ended June 30, 2018 (June 30, 2017 - \$590,368).

The Portfolio Manager is responsible for all investment advice provided to the Fund including providing investment analysis and recommendations, making investment decisions and arranging for the acquisition and disposition of portfolio investments. Fees for providing these services is included in the management fee.

The Manager paid \$346,515 (including HST) to the Portfolio Manager for the period ended June 30, 2018 (June 30, 2017 - \$236,361).

The Manager relied, or may rely on standing instructions from the IRC in respect of securities traded amongst mutual funds, closed end funds, managed accounts or pooled funds managed by the Manager or an affiliate of the Manager. In such cases the Manager is required to comply with the Manager's written policies and procedures presented to the IRC and provide periodic reports to the IRC in accordance with National Instrument 81-107.

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## Financial Highlights

### Series A\*

Period ended	30-Jun-2018	31-Dec-2017	31-Dec-2016	31-Dec-2015	31-Dec-2014	31-Dec-2013
<b>Net assets per unit<sup>1</sup></b>						
Net assets, beginning of period	\$ 10.13	\$ 10.13	\$ 10.01	\$ 10.03	\$ 10.02	\$ 10.00*
<b>Operations:</b>						
Total revenue	0.12	0.23	0.28	0.29	0.37	0.07
Total expenses	(0.07)	(0.13)	(0.13)	(0.13)	(0.13)	(0.05)
Realized gains (losses)	(0.01)	0.03	(0.01)	(0.01)	(0.02)	(0.01)
Unrealized gains (losses)	-	(0.04)	0.14	(0.08)	(0.02)	0.06
<b>Total increase (decrease) from operations<sup>2</sup></b>	<b>\$ 0.04</b>	<b>\$ 0.09</b>	<b>\$ 0.28</b>	<b>\$ 0.07</b>	<b>\$ 0.20</b>	<b>\$ 0.07</b>
<b>Distributions:</b>						
From income (excluding dividends)	\$ (0.04)	\$ (0.08)	\$ (0.16)	\$ (0.15)	\$ (0.30)	\$ (0.05)
From dividends	-	-	-	-	-	-
From capital gains	-	(0.01)	-	(0.01)	-	-
<b>Total distributions<sup>2 3</sup></b>	<b>\$ (0.04)</b>	<b>\$ (0.09)</b>	<b>\$ (0.16)</b>	<b>\$ (0.16)</b>	<b>\$ (0.30)</b>	<b>\$ (0.05)</b>
<b>Net assets, end of period<sup>2 3</sup></b>	<b>\$ 10.13</b>	<b>\$ 10.13</b>	<b>\$ 10.13</b>	<b>\$ 10.01</b>	<b>\$ 10.03</b>	<b>\$ 10.02</b>

<b>Ratios and supplemental data</b>						
Net asset value <sup>4</sup>	\$ 32,798,614	\$ 43,117,097	\$ 39,525,253	\$ 36,183,219	\$ 13,265,631	\$ 1,504,783
Units outstanding	3,239,098	4,256,391	3,902,943	3,614,829	1,323,238	150,189
Management expense ratio <sup>5</sup>	% 1.29	% 1.30	% 1.32	% 1.31	% 1.35	% 1.84
Management expense ratio before waivers or absorption	1.29	1.30	1.32	1.31	1.35	2.97
Portfolio turnover rate <sup>6</sup>	41.3	25.8	55	42	45	5
Trading expense ratio <sup>7</sup>	-	-	-	-	-	-
Net asset value per unit, end of period	\$ 10.13	\$ 10.13	\$ 10.13	\$ 10.01	\$ 10.03	\$ 10.02

### Notes

\* Series A commenced operations on September 18, 2013

1 The information is derived from the Fund's unaudited semi-annual and/or audited annual financial statements. All per unit figures presented are referenced to net assets determined in accordance to IFRS.

2 Net assets and distributions are based on the actual numbers of units outstanding at the relevant time. The increase (decrease) in operations is based on the weighted average number of units outstanding over the financial period. This table is not intended to be a reconciliation of beginning to ending net assets per unit.

3 Distributions were paid in cash or reinvested in additional units, or both.

4 This information is provided at the end of the period shown.

5 The management expense ratio is based on the total expenses of the period ended and is expressed as an annualized percentage of daily average net asset values during the period.

6 The Fund's portfolio turnover rate indicates how actively the Fund's portfolio manager manages its portfolio investments. A portfolio turnover rate of 100% is equivalent to the Fund buying and selling all of the securities in its portfolio once in the course of the period. The higher a fund's portfolio turnover rate in a period, the greater the trading costs payable by the fund in the period, and the greater the chance of an investor receiving taxable capital gains in the period. There is not necessarily a relationship between a high turnover rate and the performance of a fund. The portfolio turnover rate is calculated based on the lesser of purchases or sales of securities divided by the weighted average market value of portfolio securities, excluding short term securities.

7 The trading expense ratio represents total commissions and other portfolio transaction costs expressed as an annualized percentage of daily average net asset value during the period.

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## Series F\*

Period ended	30-Jun-2018	31-Dec-2017	31-Dec-2016	31-Dec-2015	31-Dec-2014	31-Dec-2013
<b>Net assets per unit<sup>1</sup></b>						
Net assets, beginning of period	\$ 10.17	\$ 10.19	\$ 10.07	\$ 10.08	\$ 10.02	\$ 10.00*
Operations:						
Total revenue	0.12	0.24	0.29	0.29	0.37	0.09
Total expenses	(0.04)	(0.08)	(0.08)	(0.08)	(0.08)	(0.03)
Realized gains (losses)	(0.01)	0.03	-	(0.01)	(0.02)	(0.01)
Unrealized gains (losses)	(0.01)	(0.04)	0.12	(0.07)	(0.02)	0.05
<b>Total increase (decrease) from operations<sup>2</sup></b>	<b>\$ 0.06</b>	<b>\$ 0.15</b>	<b>\$ 0.33</b>	<b>\$ 0.13</b>	<b>\$ 0.25</b>	<b>\$ 0.10</b>
Distributions:						
From income (excluding dividends)	\$ (0.09)	\$ (0.17)	\$ (0.22)	\$ (0.12)	\$ (0.28)	\$ (0.06)
From dividends	-	-	-	-	-	-
From capital gains	-	(0.02)	-	-	-	-
<b>Total distributions<sup>2 3</sup></b>	<b>\$ (0.09)</b>	<b>\$ (0.19)</b>	<b>\$ (0.22)</b>	<b>\$ (0.12)</b>	<b>\$ (0.28)</b>	<b>\$ (0.06)</b>
<b>Net assets, end of period<sup>2 3</sup></b>	<b>\$ 10.15</b>	<b>\$ 10.17</b>	<b>\$ 10.19</b>	<b>\$ 10.07</b>	<b>\$ 10.08</b>	<b>\$ 10.02</b>
<b>Ratios and supplemental data</b>						
Net asset value <sup>4</sup>	\$ 195,637,165	\$ 144,544,653	\$ 91,077,003	\$ 92,602,135	\$ 38,811,920	\$ 5,932,968
Units outstanding	19,274,048	14,217,308	8,938,930	9,200,388	3,851,628	591,908
Management expense ratio <sup>5</sup>	% 0.73	% 0.73	% 0.73	% 0.74	% 0.79	% 0.99
Management expense ratio before waivers or absorption	0.73	0.73	0.73	0.74	0.79	2.34
Portfolio turnover rate <sup>6</sup>	41.3	25.8	55	42	45	5
Trading expense ratio <sup>7</sup>	-	-	-	-	-	-
Net asset value per unit, end of period	\$ 10.15	\$ 10.17	\$ 10.19	\$ 10.07	\$ 10.08	\$ 10.02

## Notes

\* Series F commenced operations on September 18, 2013

1 The information is derived from the Fund's unaudited semi-annual and/or audited annual financial statements. All per unit figures presented are referenced to net assets determined in accordance to IFRS.

2 Net assets and distributions are based on the actual numbers of units outstanding at the relevant time. The increase (decrease) in operations is based on the weighted average number of units outstanding over the financial period. This table is not intended to be a reconciliation of beginning to ending net assets per unit.

3 Distributions were paid in cash or reinvested in additional units, or both.

4 This information is provided at the end of the period shown.

5 The management expense ratio is based on the total expenses of the period ended and is expressed as an annualized percentage of daily average net asset values during the period.

6 The Fund's portfolio turnover rate indicates how actively the Fund's portfolio manager manages its portfolio investments. A portfolio turnover rate of 100% is equivalent to the Fund buying and selling all of the securities in its portfolio once in the course of the period. The higher a fund's portfolio turnover rate in a period, the greater the trading costs payable by the fund in the period, and the greater the chance of an investor receiving taxable capital gains in the period. There is not necessarily a relationship between a high turnover rate and the performance of a fund. The portfolio turnover rate is calculated based on the lesser of purchases or sales of securities divided by the weighted average market value of portfolio securities, excluding short term securities.

7 The trading expense ratio represents total commissions and other portfolio transaction costs expressed as an annualized percentage of daily average net asset value during the period.

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## Management Fees

The Manager provides or arranges the provision of all general management and administrative services required by the Fund, and as described in the section “Related Party Transactions” above.

In consideration for such services, the Manager receives a monthly management fee, based on the net asset value of each Series, calculated daily and payable monthly. The Fund pays a management fee of 1.05% per annum for Series A units and 0.55% per annum for Series F units.

Service fees or trailing commissions of a maximum of 0.50% per annum are paid on Series A units to dealers. This comprises approximately 47% of the management fee of Series A units.

## Year-by-Year Returns

### Series A

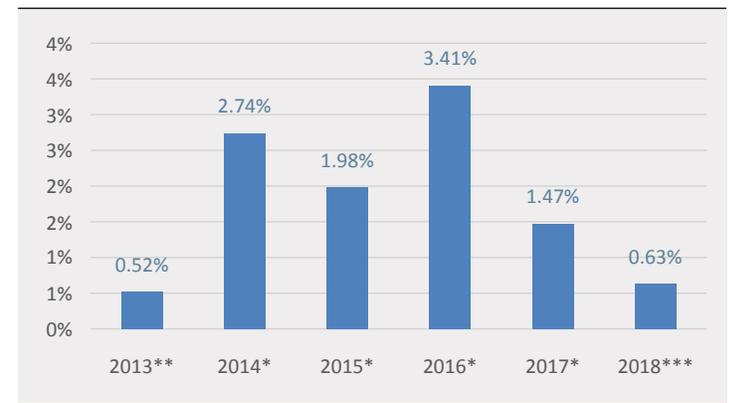


## Past Performance

The commencement of operations as a reporting issuer for Series A and F was September 18, 2013. Accordingly, returns are shown for the relevant period as indicated below.

The performance information assumes that any distributions are reinvested in additional securities of the Fund. The performance information does not take into account sales, redemption, distribution or other optional charges that would have reduced returns or performance. Past performance does not necessarily indicate how the series will perform in the future.

### Series F



\* For the period January 1 to December 31, \*\* For the period September 18 to December 31, \*\*\* For the period January 1 to June 30

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## Summary of Investment Portfolio

	% of NAV		% of NAV
<b>Top 25 Issuers</b>		<b>Asset Mix</b>	
Bank of Nova Scotia	9.9	Canadian Equities	0.1
Toronto Dominion Bank	9.9	Canadian Fixed Income	86.6
Royal Bank of Canada	9.9	Cash and Cash Equivalents	4.1
Bank of Montreal	9.9	Foreign Fixed Income	13.2
Hydro One Inc.	6.2	Other Assets less Liabilities	(4.0)
MetLife Global Funding	4.9	<b>Total</b>	<b>100.0</b>
GE Capital Canada	4.6	<b>Sector</b>	
Lloyds Banking Group PLC	4.3	Cash and Cash Equivalents	4.1
Enbridge Inc.	4.1	Communication	2.0
Cash and Cash Equivalents	4.1	Consumer Staples	1.6
Kraft Canada Inc.	3.4	Energy	5.1
Canadian Imperial Bank of Commerce	3.1	Federal	1.7
SNC Lavalin	3.0	Financials	75.5
Honda Canada Finance Inc	3.0	Health Care	0.6
MCAP Service NHA MBS (98001252)	2.9	Industrials	6.4
VW Credit Canada Inc.	2.8	Infrastructure	3.8
Metro Inc.	1.8	Other Assets less Liabilities	(4.0)
WTH Car Rental ULC (AVIS)	1.6	Real Estate	0.4
Sobeys Inc.	1.6	Utilities	2.8
Met Life Global Funding	1.5	<b>Total</b>	<b>100.0</b>
Merrill Lynch NHA MBS (98002156)	1.4		
First National NHA MBS (97508460)	1.1		
TransCanada Pipelines	1.0		
Yellow Pages Digital & Media Solutions Ltd	0.9		
Eurofima	0.8		
<b>Total</b>	<b>97.7</b>		



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