

**FUND FACTS**  
**Lysander Funds Limited**  
**Lysander-Canso Balanced Fund – Series A**



December 21, 2018

This document contains key information you should know about the Series A Units of Lysander-Canso Balanced Fund (the “Fund”). You can find more details in the Fund’s simplified prospectus. Ask your representative for a copy, contact Lysander Funds Limited at 1-877-308-6979 or [manager@lysanderfunds.com](mailto:manager@lysanderfunds.com), or visit [www.lysanderfunds.com](http://www.lysanderfunds.com).

**Before you invest in any fund, consider how the fund would work with your other investments and your tolerance for risk.**

Quick Facts			
Fund Code:	LYZ800A	Fund Manager:	Lysander Funds Limited
Date series started:	December 28, 2011	Portfolio manager:	Canso Investment Counsel Ltd.
Total value of the Fund on November 30, 2018:	\$33,680,713	Distributions:	Quarterly (March, June, September and December)
Management expense ratio (MER):	1.94%	Minimum investment:	\$1,000 initial, \$100 additional

**What does the fund invest in?**

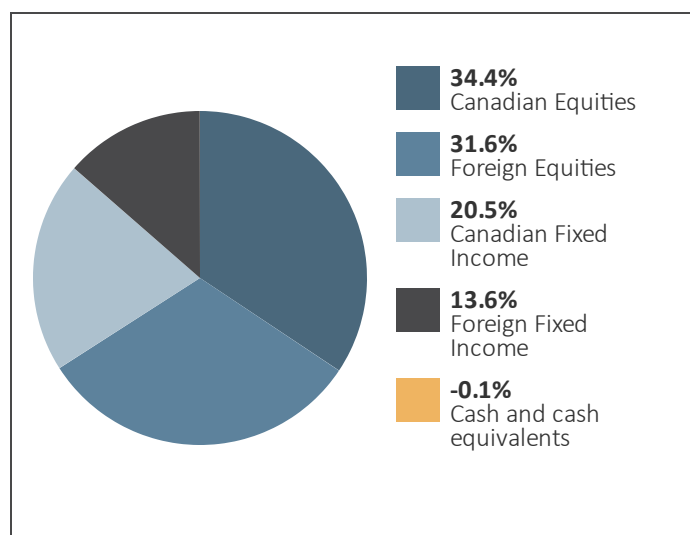
This Fund is a balanced fund that invests primarily in a diversified portfolio of both equities and bonds. The Fund may purchase securities of foreign issuers.

The charts below give you a snapshot of the Fund’s investments on November 30, 2018. The Fund’s investments will change.

**Top 10 investments (as of November 30, 2018)**

BZ Holdings Inc. Series C Preferred Share	5.6%
Maxar Technologies Ltd.	5.5%
General Electric	5.3%
Second Cup Ltd.	4.2%
Bombardier Inc.	3.8%
Bayer AG - REG	3.6%
Yellow Pages Limited	3.4%
BMO CB FRN Feb 1, 2023 (3M CDOR + 19)	3.1%
Nintendo Co Ltd	2.9%
Royal Bank of Scotland Group PLC - London	2.8%
<b>Total percentage of top 10 investments</b>	<b>40.2%</b>
<b>Total number of investments</b>	<b>104</b>

**Investment mix (as of November 30, 2018)**



# Lysander-Canso Balanced Fund – Series A

December 21, 2018

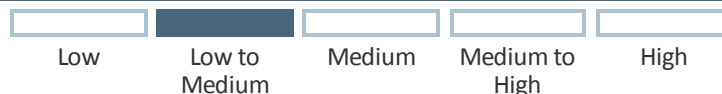


## How risky is it?

The value of the Fund can go down as well as up. You could lose money. One way to gauge risk is to look at how much a fund's returns change over time. This is called "volatility". In general, funds with higher volatility will have returns that change more over time. They typically have a greater chance of losing money and may have a greater chance of higher returns. Funds with lower volatility tend to have returns that change less over time. They typically have lower returns and may have a lower chance of losing money.

## Risk rating

Lysander Funds Limited has rated the volatility of this Fund as **low-to-medium**.



This rating is based on how much the Fund's returns have changed from year to year. It doesn't tell you how volatile the Fund will be in the future. The rating can change over time. A fund with a low risk rating can still lose money.

For more information about the risk rating and specific risks that can affect the Fund's returns, see the Risk section of the Fund's simplified prospectus.

## No guarantees

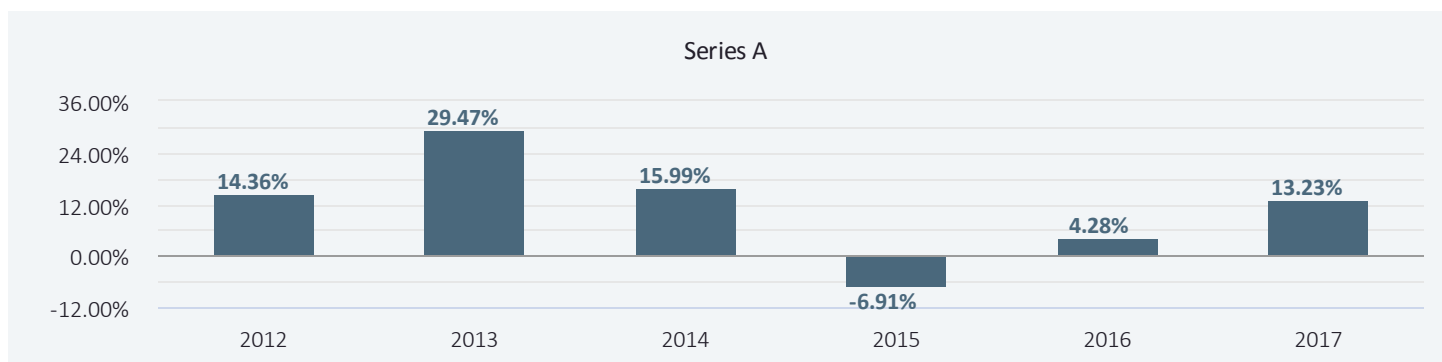
Like most mutual funds, this Fund doesn't have any guarantees. You may not get back the amount of money you invest.

## How has the fund performed?

This section tells you how the Series A Units of the Fund have performed over the past 6 years. Returns are after Fund expenses have been deducted. These expenses reduce the Series' returns.

## Year-by-year returns

This chart shows how the Series A Units of the Fund have performed in each of the last 6 years. The Fund dropped in value in 1 of the 6 years. The range of returns and change from year to year can help you assess how risky the Fund has been in the past. It does not tell you how the Fund will perform in the future.



## Best and worst 3-month returns

This table shows the best and worst returns for this Series of the Fund in a 3-month period over the past 6 years. The best and worst 3-month returns could be higher or lower in the future. Consider how much of a loss you could afford to take in a short period of time.

	Return	3 months ending	If you invested \$1,000 at the beginning of the period
<b>Best return</b>	13.24%	December 31, 2013	Your investment would rise to \$1,132.40
<b>Worst return</b>	-11.08%	November 30, 2018	Your investment would drop to \$889.20

# Lysander-Canso Balanced Fund – Series A

December 21, 2018



## Average return

The annual compounded return of Series A was 8.68% since its start date. If you had invested \$1,000 in the Series A Units of the Fund on its start date of December 28, 2011, your investment would have been worth \$1,780.21 on November 30, 2018.

## Who is the fund for?

Investors who plan to hold this investment for the medium to long term.

## A word about tax

In general, you'll have to pay income tax on your share of the Fund's earnings and on taxable capital gains you realize from redeeming your investment. How much you pay depends on the tax rates that apply to you, and whether or not you hold the fund in a registered plan such as a Registered Retirement Savings Plan or a Tax-Free Savings Account.

Keep in mind that if you hold your fund in a non-registered account, fund distributions of income and taxable capital gains are included in your taxable income, whether you get them in cash or have them reinvested.

## How much does it cost?

The following tables show the fees and expenses you could pay to buy, own and sell Series A Units of the Fund. The fees and expenses – including any commissions – can vary among series of a fund and among funds. Higher commissions can influence representatives to recommend one investment over another. Ask about other funds and investments that may be suitable for you at a lower cost.

### Sales charges

There is only one sales charge option when you buy Series A Units.

Sales charge option	What you pay		How it works
	in per cent (%)	in dollars (\$)	
Initial Sales Charge Option	0% to 5% of the amount you buy	\$0 to \$50 on every \$1,000 you buy	You and your representative decide on the rate of commission that you pay when you buy Units. The initial sales charge is deducted from the amount paid at the time of purchase. It goes to your representative's firm as a commission.

### Fund expenses

You do not pay these expenses directly. They affect you because they reduce the Fund's returns.

As at June 30, 2018, the expenses of the Series were 2.07% of its average value. This equates to \$20.70 for every \$1,000 invested.

	Annual rate (as a % of the Fund's value)
Management expense ratio (MER) – This is the total of the Series' management fee (including the trailing commission) and operating expenses.	1.94%
Trading expense ratio (TER) – These are the Fund's trading costs.	0.13%
<b><i>Fund expenses</i></b>	<b><i>2.07%</i></b>

## Lysander-Canso Balanced Fund – Series A

December 21, 2018



### More about the trailing commission

The trailing commission is an ongoing commission. Lysander Funds Limited pays your representative a trailing commission for as long as you own Units of this Series of the Fund. It is for the services and advice your representative and their firm provide to you. Lysander Funds Limited pays the trailing commission to your representative's firm. It is paid by Lysander Funds Limited out of the management fee and is based on the value of your investment. The maximum annual trailing commission rate for Series A Units of the Fund is 0.75%, which equals \$7.50 for every \$1,000 invested.

### Other fees

You may have to pay other fees when you buy, hold, sell or switch Units of this Series of the Fund.

Fee	What you pay
Short-term trading fees	Up to 2% of the amount redeemed or switched if you redeem or switch within 30 days of purchase. This fee goes to the Fund.
Switch fees	Your representative's firm may charge you up to 2% of the net asset value of the switched Units, as negotiated between you and your representative's firm.

### What if I change my mind?

Under securities law in some provinces and territories, you have the right to:

- withdraw from an agreement to buy mutual fund securities within 2 business days after you receive a simplified prospectus or Fund Facts document, or
- cancel your purchase within 48 hours after you receive confirmation of the purchase.

In some provinces and territories, you also have the right to cancel a purchase, or in some jurisdictions, claim damages, if the simplified prospectus, annual information form, Fund Facts document or financial statements contain a misrepresentation. You must act within the time limit set by the securities law in your province or territory.

For more information, see the securities law of your province or territory or ask a lawyer.

### For more information

Contact Lysander Funds Limited or your representative for the Fund's simplified prospectus and other disclosure documents which have more detailed information. These documents and the Fund Facts make up the Fund's legal documents.

#### **Lysander Funds Limited**

100 York Blvd, Suite 501  
Richmond Hill, ON L4B 1J8  
Toll-free: 1-877-308-6979  
Email: [manager@lysanderfunds.com](mailto:manager@lysanderfunds.com)  
[www.lysanderfunds.com](http://www.lysanderfunds.com)

To learn more about investing in mutual funds, see the brochure *Understanding mutual funds*, which is available on the website of the Canadian Securities Administrators at [www.securities-administrators.ca](http://www.securities-administrators.ca).